



**draganFLY™**  
Above All Else™ ESTABLISHED 1998

**Above All Else™**

**OVER 20 YEARS OF HISTORY IN THE UNMANNED AERIAL VEHICLE INDUSTRY**



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# Draganfly

Draganfly is a global leader in unmanned aircraft manufacturing and autonomous systems development. Draganfly is an award winning, industry-leading creator of quality cutting edge autonomous systems and software and has been recognized as being at the forefront of technology for over 22 years.

Draganfly services the **military** and **commercial** markets with its Contract Engineering, Product Development & Sales, Managed Services and Data Services.

## Contract Engineering

## Product Development & Sales

## Managed Services

## Data Services



# Management Team



**Cameron Chell**  
CEO & CO-FOUNDER

Cameron works with executives and companies to determine what is most important and specifically how to get it done.

Cameron has worked in a business development capacity his entire career, working with brands across the globe, specializing in companies across North America, Europe, and the Middle East.

Since the founding of BIG in 2007, Cameron has also co-founded: Slyce (TSX: SLC), Urthecast (TSX: UR) among other companies.



**Paul Sun**  
CHIEF FINANCIAL OFFICER

Paul Sun has over 20 years of business experience and has held numerous senior roles at investment banks including Scotia Capital, Desjardins, and Beacon Securities.

Paul has provided financial solutions from small startups to billion dollar market cap companies and has been involved in many transactions across the entire capital structure.



**Zenon Dragan**  
VP PRODUCT DESIGN  
& CO-FOUNDER

Zenon Dragan founded Draganfly Innovations in 1998. Since then, the company has won several major awards, including the SABEX, ABEX, and Popular Science's 'Best of What's New' award.

The Draganflyer X4-ES made its mark on the world in May 2013 when it was used by the Saskatoon RCMP to locate a missing driver after a single vehicle roll-over accident and was credited as the first ever small Unmanned Aerial System to save a person's life.

Zenon's influence and experience has helped Draganfly become an industry leader.



**Patrick Imbasciani**  
CHIEF OPERATING OFFICER

A seasoned business professional with over 20 years of experience developing enduring relationships in domestic and international markets,

During his eight years of service in the United States Marine Corps, he earned his Bachelors in Political Science from North Carolina State University.

In addition to delivering UAS into agriculture, insurance, energy, and other industries as PrecisionHawk's Senior Director of International Business Development, Patrick personally led efforts to collect data with drones in Ecuador following a deadly earthquake, Louisiana during mass floods, and The Bahamas in the wake of Hurricane Matthew.

# Board of Directors



**CAMERON CHELL**  
**CHAIRMAN**

Mr. Chell is the Co-Founder of Business Instincts Group, Inc. A venture creation, business development and product development accelerator. Mr. Chell has been a technology entrepreneur for over 30 years and has spent his career growing a diverse collection of high-potential ideas into revolutionary companies that have changed the way we experience the world. Mr. Chell takes a very hands-on leadership role in projects, infusing innovation and adoption with operational principles of clarity, alignment and measurement into the culture of every company he works with.



**ANDREW CARD**  
**DIRECTOR**

Mr. Andy Card, the second longest-tenured White House Chief of Staff, has served in senior government roles under three U.S. Presidents. Mr. Card serves on the Board of Directors of public corporation Union Pacific, on the Business Advisory Board of BrainStorm Cell Therapeutics, on the Advisory Board of the U.S. Chamber of Commerce, and on a number of non-profit boards. He is also a professional speaker represented by the Washington Speakers Bureau and joined NBC News as a contributor in April 2017.

Mr. Card, appointed in November 2000, served as Chief of Staff to President George W. Bush from January 2001 to April 2006. Prior to his tenure as White House Chief of Staff, Mr. Card managed and ran the Republican National Convention in Philadelphia at the request of nominee Texas Governor George W. Bush. Before that, Mr. Card was Vice President-Government Relations for General Motors Corporation, one of the world's largest automobile manufacturers. From 1993 to 1998, Mr. Card was President and Chief Executive Officer of the American Automobile Manufacturers Association, the trade association whose members were Chrysler Corporation, Ford Motor Company, and General Motors Corporation. When Chrysler became part of Daimler Corporation, Mr. Card oversaw the dissolution of the nearly 100-year-old trade association.

Mr. Card also served as Deputy Chief of Staff and then as a Cabinet Member for President George H.W. Bush as the 11th Secretary of Transportation. Prior to that, he served as Special Assistant (1983 to 1987) and later as Deputy Assistant to the President and Director of Intergovernmental Affairs for President Ronald Reagan (1988) where he was a liaison to governors, statewide elected officials, state legislators, mayors, and other elected officials. From March 1987 until March 1988, Mr. Card ran the successful New Hampshire Presidential Primary Campaign for George H. W. Bush.

Mr. Card is a graduate of the University of South Carolina with a B.S. in Engineering. He also attended the U.S. Merchant Marine Academy and the John F. Kennedy School of Government at Harvard University. Mr. Card served in the U.S. Navy from 1965 to 1967.



**SCOTT LARSON**  
**DIRECTOR**

Mr. Larson brings over 20 years of combined corporate finance, technology development and entrepreneurial experience to the Board. Currently CEO of Kater, a Vancouver-based mobility as a service (MaaS) company building out an integrated intermodal transportation platform incorporating public transportation, buses, taxis and ride hailing vehicles into a single service. Previously, Mr. Larson has been CEO and co-founder of Helios Wire, a satellite company building out a space-enabled IoT/M2M network, and was CEO and co-founder of UrtheCast. Mr. Larson helped scale the company from its inception, taking it public on the Toronto Stock Exchange, raising \$200 million, and leading the company to 250 employees over five years with seven offices around the world.



**DENIS SILVA**  
**DIRECTOR**

Mr. Silva is a corporate and securities partner at law firm Gowling WLG (Canada) LLP in Vancouver. Mr. Silva has 12 years of experience in corporate, securities, mining and regulatory legal experience and has acted for a wide variety of companies listed on Canadian and US exchanges, with a focus on technology and mining. Denis holds a BA from University of British Columbia, MPA from Queen's University and LLB from University of Windsor.



**OLEN AASEN**  
**DIRECTOR**

Mr. Aasen is a corporate and securities lawyer with more than 13 years of experience in corporate, securities and regulatory matters. He has been the Corporate Secretary, General Counsel or Vice President, Legal at various Canadian and U.S.- listed companies. Mr. Aasen obtained a J.D. from the University of British Columbia in 2006 and was called to the British Columbia Bar in 2007. Mr. Aasen was also appointed to the 2016 Legal 500 GC Powerlist for Canada.



**JUSTIN HANNEWYK**  
**DIRECTOR**

Mr. Hannewyk is the co-founder of Drone Logics Systems and has been consulting with enterprise clients on the integration of drones for over a decade.

Working closely with international companies in industries such as mining, forestry, energy and entertainment as well as advising governmental bodies, Mr. Hannewyk oversees the design and delivery of systems to meet client's needs. A progressive and forward-thinker, Mr. Hannewyk draws from industry insight to recognize customer requirements and pinpoint areas where technology can be leveraged to make better business decisions.



**JOHN MITNICK**  
**DIRECTOR (In Coming)**

Mr. Mitnick is a U.S. attorney with 32 years of experience at the highest levels of government and the private sector. He served recently as the fifth General Counsel of the U.S. Department of Homeland Security, and previously as Associate Counsel to the President (George W. Bush) in the White House, as a General Counsel at Raytheon, and as a corporate partner at the global law firm now known as Kilpatrick Townsend & Stockton LLP.

He holds a J.D. from the University of Virginia School of Law, a B.A. in Jurisprudence from the University of Oxford, and a B.A. from Emory University.

# Board of Advisors



**MOLLY WILKINSON**  
**ADVISOR**

An accomplished executive with extensive senior-level public sector experience in policy and regulations, management, and government relations (federal and state).

A proven track record of effective oversight of multi-billion dollar budgets, projects and national initiatives. Expert at entering highly complex and fast-moving situations and achieving immediate results.

Specialties: Regulatory Process, Management, Law, Government Relations, Financial Services Policy, Acquisition Policy, Government Operations



**JULIE MYERS WOOD**  
**ADVISOR**

Julie Lyn Myers Wood is an American prosecutor and former government official. She was the Assistant Secretary of Homeland Security for Immigration and Customs Enforcement. She assumed the job following a recess appointment by President George W. Bush on January 4, 2006.

Previously, Myers worked for the Office of Independent Counsel under Kenneth Starr and was a lead prosecutor in the Independent Counsel's failed case against Susan McDougal. She currently is CEO for Guidepost Solutions, LLC, a leading investigative and compliance consulting firm.

After leaving the Office of Independent Counsel, Myers was appointed Assistant Secretary for Export Enforcement at the Department of Commerce. In that capacity, she oversaw 170 employees and a \$25 million budget for one year.



**EDMUND MOY**  
**ADVISOR**

Edmund C. Moy is a public servant, senior executive, commentator, author, and director with a successful track record in both publicly and privately held companies, and in the public sector.

From 2006-2011 he served as Director of the United States Mint, the world's largest manufacturer of coins and medals. He was appointed by the President George W. Bush and unanimously confirmed by the U.S. Senate.

Under his leadership, he increased profitability 62% to over \$1 billion a year, increased revenue 213% to \$4.97 billion, and increased precious metal bullion sales by 975% to a record \$3.5 billion annually.

From 2001-2006, he served as a Special Assistant to the President for Presidential Personnel at the White House and assisted the President of the United States in staffing most cabinet departments and independent agencies as well as helped form the U.S. Department of Homeland Security.



**DR. JACK CHOW**  
**ADVISOR**

Dr. Chow held the rank of ambassador as the Special Representative on Global HIV/AIDS for Secretary of State Colin Powell and as the Deputy Assistant Secretary of State for Health and Science, the first U.S. diplomat of ambassador rank appointed to a public health mission. He led American diplomatic efforts in the establishment of the Global Fund to Fight AIDS, Tuberculosis, and Malaria, and in countering global infectious diseases and bioterrorism threats.

In previous positions, Dr. Chow served as a senior official at the State Department's global affairs office, both the House and Senate Appropriations Committees, the Public Health Service at HHS, the Fogarty International Center of NIH, and the White House Office of Science and Technology Policy. In the private sector, he has been a consultant on global health at the RAND Corporation, McKinsey & Company, and PRTM/PwC.

He is currently Distinguished Professor on Global Health at Carnegie Mellon University, Heinz College for Public Policy. He has served multiple times as a Sharkey Distinguished Visiting Scholar at Seton Hall University's School of Diplomacy and International Affairs. He was a 2013 Fellow at the Harvard Advanced Leadership Initiative, where he conducted research on the structure and design of national strategic policies.



**CAPTAIN LARRY VINCENT**  
**(USN, Ret.)**  
**ADVISOR**

Captain Vincent currently serves as Executive Officer, Defence Counterintelligence and Security Agency within the Office of Undersecretary for Intelligence and Security of the United States.

Previously, Captain Vincent was in charge of Russian Engagements for the Chief of Naval Operations of the United States and served as the Operations Center Director for all Naval and Marine Corps Forces in Europe and Africa. He was the Commodore for the Helicopter Sea Combat Wing, responsible for training, and equipping half of the Navy's helicopter fleet, along with the MQ-8 Firescout, the Navy's first operational unmanned helicopter. He was also the Division Chief for Strategic Effects working for Chairman Joint Chiefs of Staff within the Department of Defence.

Vincent's awards include three Legions of Merit, four Defense Meritorious Service Medals, four Navy Commendation Medals, and various unit and campaign ribbons.

# Innovation Timeline & Milestones

**1999**

**First Quadcopter**

**2010**

**First Drone 2-Axis Camera Stabilization**

**2017**

**Patents Rotor and Wheel Combination**

**2001**

**First Drone with Video**

**2012**

**First Drone Dual Payload**

**2018**

**Patents VTOL with Folding Wing**

**2005**

**First Drone with Self Correcting Positioning**

**2013**

**First Life Saved**

**2019**

**Tango 2 with Patented Dual Wings**

**2006**

**First Drone with Stabilized Video**

**2014**

**First Drone Inducted to Smithsonian**

**2019**

**Solar Powered Full Day Flight Time**

**2008**

**Drone Federally Approved in North America**

**2014**

**Patents Folding Wheel Design**

**2009**

**First Drone Use by Law Enforcement**

**2015**

**Inducted to National Law Enforcement Museum**

**2020**



Smithsonian  
*National Air and Space Museum*

## The Droganfly Story

Droganfly, incorporated in 1998, is considered the oldest commercial drone company in the world.

A company with a number of industry firsts and like the development of the first quadcopter drone, the first drone to save a life, the first drone to be inducted into the Smithsonian National Air & Space Museum.

Droganfly has built its market presence by continually innovating and delivering industry firsts related to detection, defending and delivering solutions to enterprise and government.

**This Droganflyer quad-rotor, produced by Droganfly was the first public-service drone to save a human life in 2013.**



# Just One of Our Patents

DJI Loses Drone Patent Fight, Could Close Door to US Sales



<https://bit.ly/3ecsl7e>

DJI Drones Could Be Kicked Out of US Market After Losing Patent Suit

PetaPixel

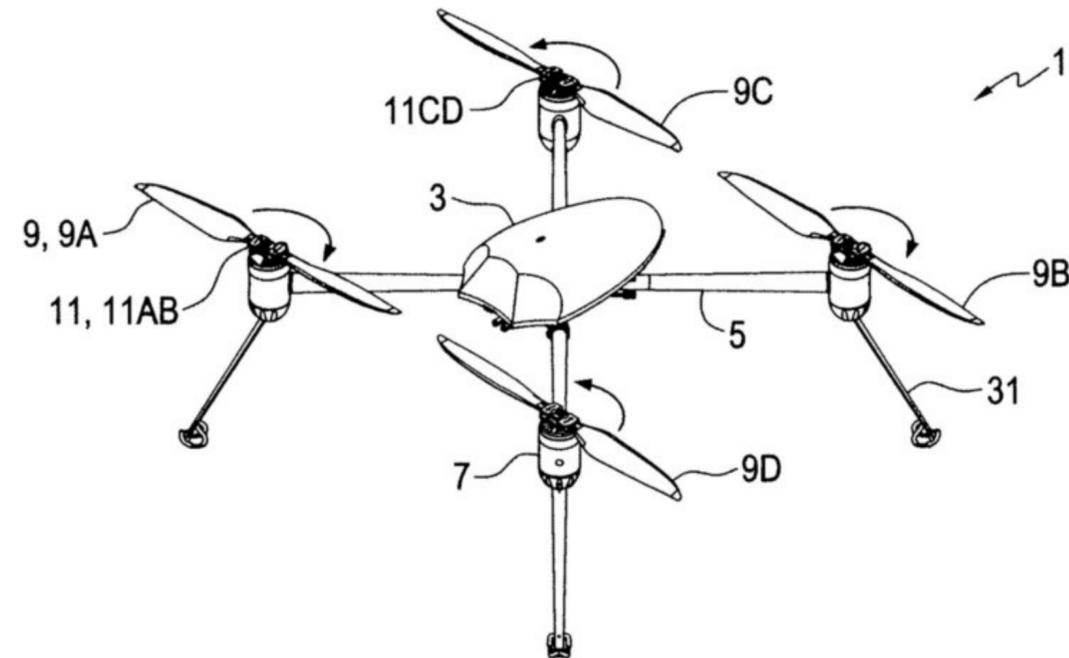
[https://bit.ly/DJI\\_Patent\\_02](https://bit.ly/DJI_Patent_02)

Judge Rules DJI Infringed Patent  
Recommends Ceasing Sales and Imports of Most DJI Drones



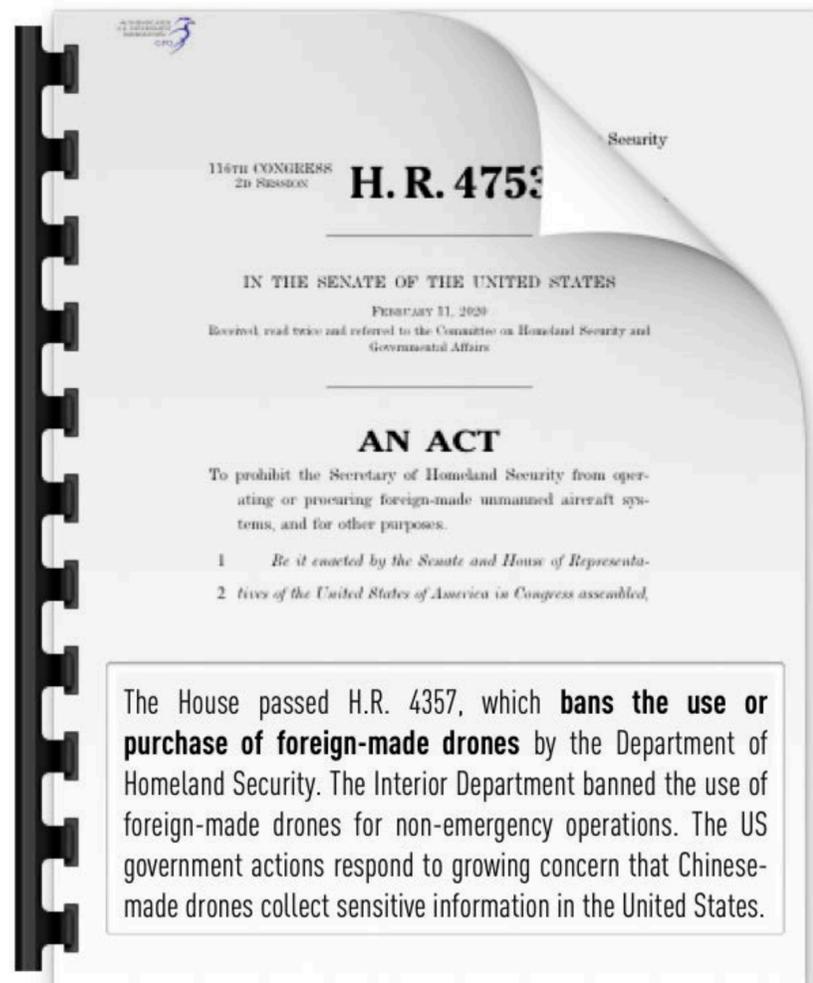
[https://bit.ly/DJI\\_Patent\\_03](https://bit.ly/DJI_Patent_03)

Compact Unmanned Rotary Aircraft  
US Patent No. 9,260,184



# Industry Shift Opportunity

This Act may be cited as the  
“Drone Origin Security Enhancement Act”.



## UPDATE

US is Preparing to Ban Foreign-Made Drones from Government Use  
[http://bit.ly/DF\\_05](http://bit.ly/DF_05)

## Pentagon Seeking Patriotic Investors to Fund American Small Drones

[http://bit.ly/DF\\_02](http://bit.ly/DF_02)

The Pentagon is seeking to recruit investors to invest in American small drones to provide an alternative to Chinese models, the first effort under a new Defense Department program aimed at linking "trusted" sources of private capital with "innovative companies critical to defense industrial base and national security."



DHS Warns of 'Strong Concerns' that Chinese-Made Drones are Stealing Data  
[http://bit.ly/DF\\_01](http://bit.ly/DF_01)

In The Crosshairs: Chinese Drones a Target for US Ban as Security Risk  
[http://bit.ly/DF\\_03](http://bit.ly/DF_03)

The U.S. Interior Department Has Grounded Its Fleet of 800 Drones Fearing Chinese Surveillance  
[http://bit.ly/DF\\_04](http://bit.ly/DF_04)

## Data is the New Oil of the Digital Economy

Data drives the world. In a matter of minutes drones can take to the sky and gather gigabytes of data.

Data is what's powering drones, AI, self-driving cars, robotics and every digital experience we have.

Data is generated everywhere, by all of us, and the organizations that make the best use of their data, will be the winners in their industries.



# National Security Threat

**New Directive By The US Government To Ban Foreign Made Drones Over Security Concerns**



# Drones & National Security

## DHS warns of 'strong concerns' that Chinese-made drones are stealing data

By David Shortell, CNN

Updated 1:28 PM ET, Mon May 20, 2019



DJI's Inspire drone is seen at the 35th GITEX Technology Week at Dubai World Trade Centre on October 18, 2015 in Dubai, United Arab Emirates.

**Washington (CNN)** — Chinese-made drones may be sending sensitive flight data to their manufacturers in China, where it can be accessed by the government there, the US Department of Homeland Security warned in an alert issued Monday obtained by CNN.

The report does not name any specific manufacturers, but nearly **80%** of the drones used in the US and Canada come from China.



# Drones & National Security



## U.S. MILITARY

### Pentagon seeking patriotic investors to fund American small drones

By Ryan Browne, CNN  
Updated 6:53 PM ET, Mon August 26, 2019



An employee of Japan's toy maker Kyosho displays the world's smallest drone "Quatrox."

**Washington (CNN)** — The Pentagon on Monday said it was seeking to recruit investors to invest in American small drones to provide an alternative to Chinese models, the first effort under a new Defense Department program aimed at linking "trusted" sources of private capital with "innovative companies critical to defense industrial base and national security."

Ellen Lord, the Undersecretary of Defense for Acquisition and Sustainment, told reporters Monday that the Trust Capital Marketplace, as the program is officially known, will focus first on investment for small drones because it is a technology that everyone can understand and [Chinese companies currently dominate their manufacture.](#)

"People can understand what these small quad-copters are," Lord said, describing small drones that are lifted and propelled by four small rotary blades, akin to a helicopter.

Lord pointed to Chinese moves to flood the market with low-cost Unmanned Aerial Systems, the military term for drones, as one reason American investors are needed to fund US-based innovation.

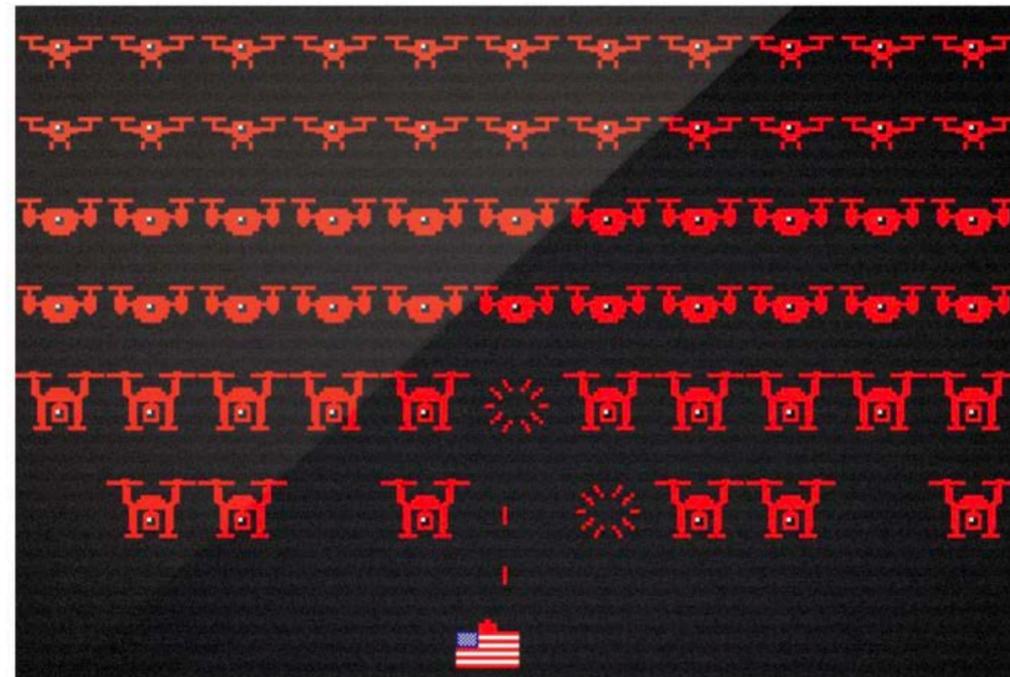
## South China Morning Post

China

### In the crosshairs: Chinese drones a target for US ban as security risk

- Shenzhen-based DJI, the global leader in drone technology, is confronted with several US efforts to prohibit the sale and use of its products
- In recent months, US lawmakers have introduced two dozen drone-related bills, many aimed at restricting Chinese drones and building up US industry

Mark Magnier  
Published: 7:00am, 10 Dec, 2019



US lawmakers have introduced two dozen drone-related bills, many aimed at restricting Chinese drones and building up American industry. Illustration: Perry Tse

## FORTUNE

INTERNATIONAL • DRONE

### The U.S. Interior Department Has Grounded Its Fleet of 800 Drones, Fearing Chinese Surveillance

BY EAMON BARRETT  
October 31, 2019 2:50 AM EST



Shenzhen drone maker DJI provides 15% of the DOI's 810 drones.  
ZHANG PENG—LIGHTROCKET VIA GETTY IMAGES

On Wednesday, the Department of the Interior (DOI) grounded nearly its entire [fleet of drones](#) fearing the unmanned aerial vehicles (UAVs), which are mostly made in China, might pose a threat to U.S. national security.

The DOI, which is responsible for maintaining federal land, uses a fleet of 810 drones to help in tasks such as monitoring floods and fires, inspecting dams and property, and tracking endangered species. At least 15% of the drones used by the DOI are manufactured entirely by Shenzhen-based DJI, the world's largest supplier of drones, while the remainder are all made in China or contain China-made parts.

# Revenue Streams

## Contract Engineering



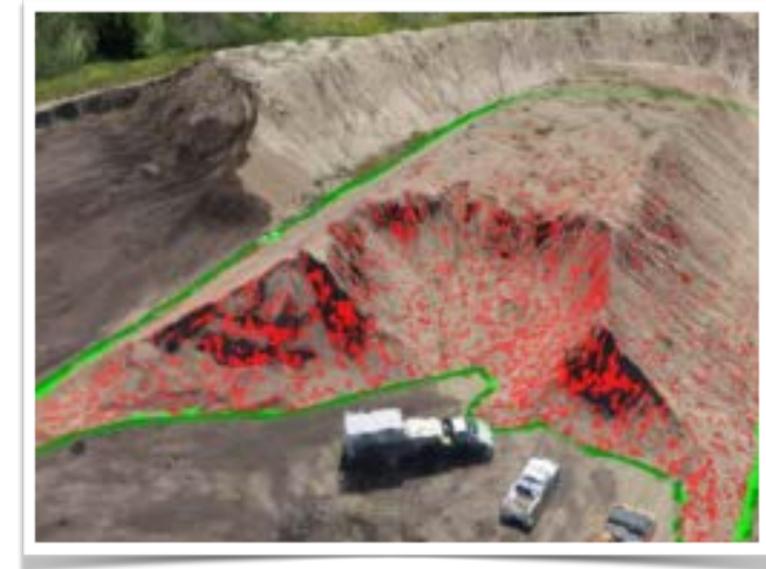
## Product Development & Sales



## Managed Services



## Data Services



# Contract Engineering



# Contract Engineering DETECT ★ DEFEND ★ DELIVER

## System Features

1. **Detect:** Detection by radar, vision or acoustic system then quickly approach hovering or moving threats.
2. **Classify:** Determine Terrorism Threat Level
3. **Neutralize:** Capture and Destroy



## System Features

1. **Detect:** Detection by radar, vision or acoustic system.
2. **Classify:** Relay information to Border Patrol
3. **Capture:** Capture and destroy



Drone With 28lbs of Heroin



Drone Captured & Destroyed



## System Features

1. **Order:** Base receives order for critical battlefield supplies.
2. **Launch:** Launch drones carrying critical payloads like blood.
3. **Receive:** Battlefield soldiers receive critical payloads.
4. **Return:** Drone automatically returns to base using Draganfly's proprietary flight control system.

Automated deliveries providing essential items to critically wounded military personnel as quickly as possible after an injury occurs. Delivering blood and medical products to remote locations to treat wounded troops on the spot. Delivering a five-pound package over 100 kilometres/62 miles in "austere environments"



# Product Development & Sales

Draganfly **Commander**



Dragan **Scout**



Draganfly **Tango**



**Quantix**



**Pre-Screening & Social Distancing System**



Military ★ Public Safety ★ Enterprise Operator ★ Industry Training

# Product Development & Sales

## QUANTIX™

### A VTOL HYBRID DRONE

Immediate in-field imagery on operating tablet upon landing

“As a leader in the commercial and first responder drone market, Draganfly is uniquely positioned to deliver the value of Quantix Mapper to customers in multiple market segments to help save lives, protect property, increase productivity and enhance safety.”

“Quantix Mapper represents the combination of drone operation, high-resolution imaging and geo-tagging into the first ‘drone as an app’ solution that makes data collection as easy as using a tablet computer.”

**Rick Pedigo, VP Sales & Business Development**  
AeroVironment



Quantix™ is an innovative drone featuring a powerfully simple, automated flight and a unique, hybrid design that allows the aircraft to launch vertically and transition to horizontal flight; maximizing aerodynamic efficiency and range.

With the simple touch of a button, Quantix initiates a fully-automated takeoff, flight and landing, eliminating the learning curve so even first-time users can successfully operate the drone safely to collect meaningful data.



“Flying 400 acres in less than 45 minutes on one battery is remarkable. Programming flights by simply drawing a shape on a tablet screen map, selecting an altitude, and following a few prompts, is so easy.”

“Built in visual and multispectral sensors and the ability to take off and land almost anywhere, allow this drone to be used for a variety of applications right out of the box. Equally exciting, is the competitive price.”

**Patrick Imbasciani, CEO**  
Draganfly



PROCEED  
WITH  
CERTAINTY



# Product Development & Sales

## Pre-Screening and Social Distancing Systems

### Social Distancing Detection & Display System

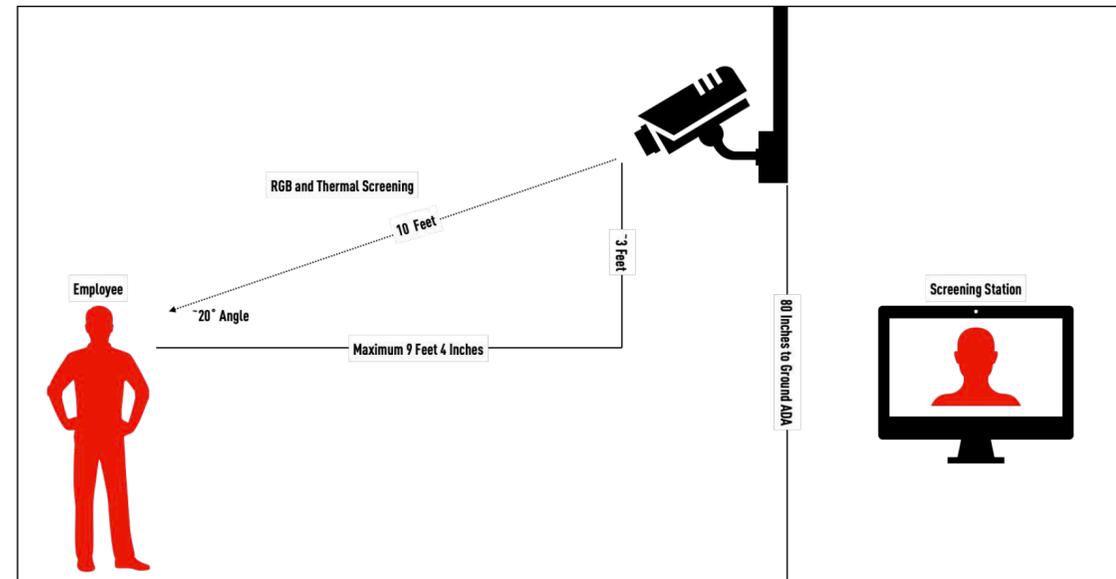
Indoor Social Distancing Detection



Outdoor Social Distancing Detection



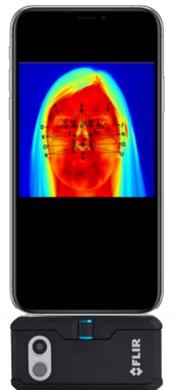
### Entrance Pre-Screening System



### Mobile Pre-Screening Kiosk



### Thermal Imager Smartphone Attachment



All Systems have Vital Intelligence AI Driven Deep Learning Software Pre-Installed



# Managed Services

Custom Design & Manufacturing



Training Services



Flight Services



Data Integration, Storage & Security



## Draganfly Managed Services Include

1. Initial planning, sourcing and asset procurement
2. Solution deployment and program management throughout all phases
3. Asset tracking, repair and maintenance

# Data Services

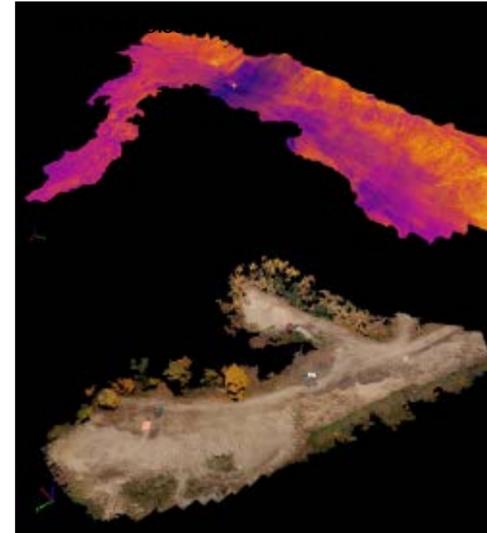
Orthomosaic with Scale Overlay Data



3D Point Cloud Model Data



Aerial Imaging Digital Data Collection



Thermal Infrared Inspection Data



Aerial Imaging Inspection Data



# Customers

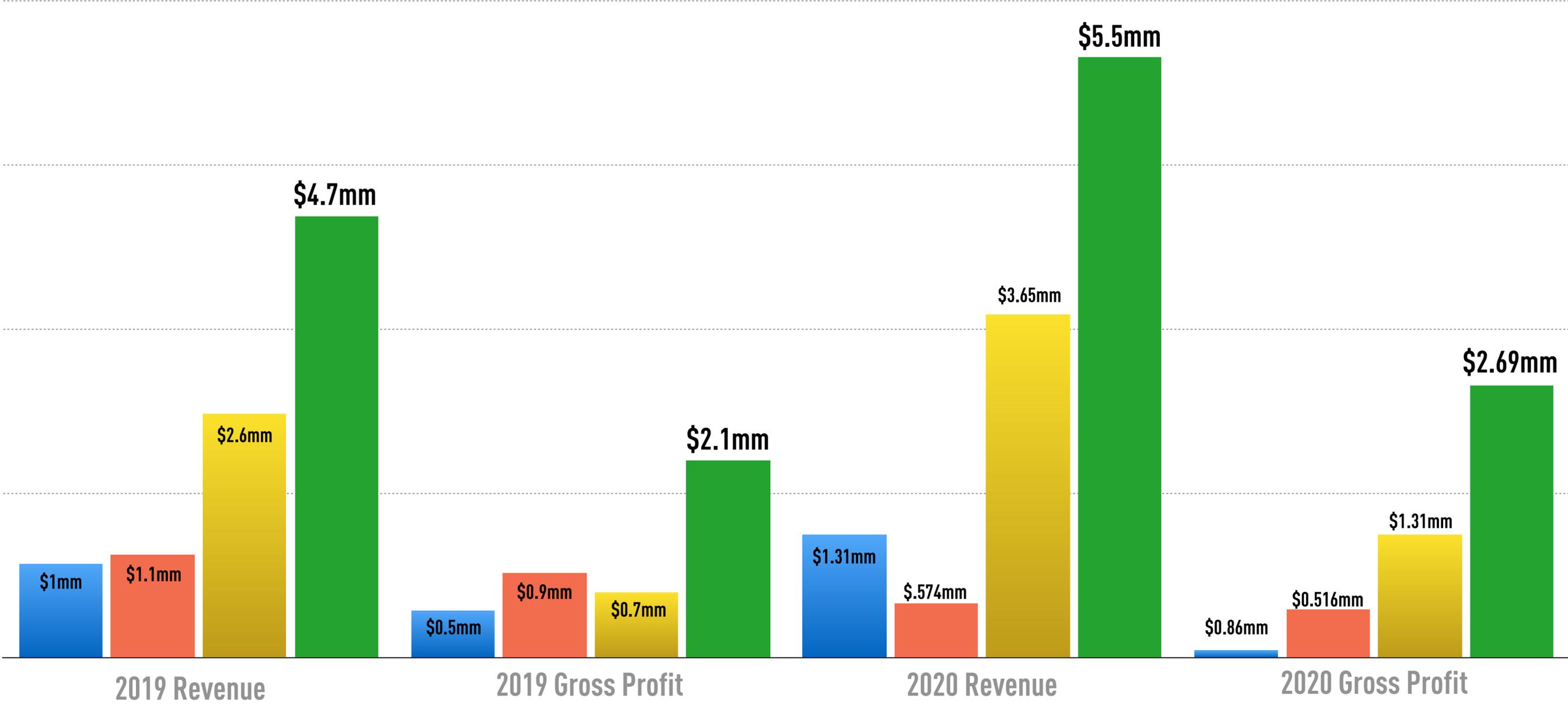
# AV

AeroVironment™



# Revenue and Gross Profit by Business Lines

■ Managed Services     
 ■ Contract Engineering     
 ■ Product Sales     
 ■ Totals



NOTE: illustrates Proforma Financial Data of Draganfly and Candrone for the Full Year

# Recent Announcements

[Draganfly Board Member and Former Whitehouse Chief of Staff and US Secretary of Transportation, Andrew H. Card, Jr., and Draganfly CEO Cam Chell to be Featured on Yahoo Finance](#)  
(Mar 27, 2020)

[Draganfly Selected to Globally Integrate Breakthrough Health Diagnosis Technology Immediately onto Autonomous Camera's and Specialized Drones to Combat Coronavirus \(COVID-19\) and Future Health Emergencies](#)  
(Mar 26, 2020)

[AeroVironment and Draganfly Announce Teaming Agreement for Distribution of Quantix Mapper to Commercial Markets](#)  
(Mar 17, 2020)

[AMERICAN AIRLINES VICE PRESIDENT OF REGULATORY AFFAIRS AND FORMER POLITICAL APPOINTEE TO GEORGE W. BUSH AND REPUBLICAN GENERAL COUNSEL FOR HOMELAND SECURITY MOLLY WILKINSON JOINS DRAGANFLY BOARD OF ADVISORS](#)  
(Mar 12, 2020)

[WINDFALL GEOTEK SELECTS DRAGANFLY TO DEVELOP DRONE BASED SOLUTION FOR LANDMINE DETECTION](#)  
(Mar 10, 2020)

[Presidential Appointee and Former Assistant Secretary of Homeland Security Julie Myers Wood Joins Draganfly Board of Advisors](#)  
(Mar 03, 2020)

[Cameron Chell, Chairman and CEO of Draganfly to be Featured on China Global Television Network \(CGTN America\) Segment Focused on Drones and the Coronavirus](#)  
(Feb 27, 2020)

[Saskatoon Police Service Renews Agreement with Draganfly Marking Twelve Years of Continued Support](#)  
(Feb 18, 2020)

[Draganfly Opens New Strategic United States Office on North Carolina State University's Centennial Campus](#)  
(Feb 11, 2020)

[Draganfly Creates New Payloads for the University of Saskatchewan Resulting in 20 Times More Efficiency in Collecting Data](#)  
(Feb 05, 2020)

[DRAGANFLY CONFIRMS NO MATERIAL UNDISCLOSED INFORMATION AND COMMENTS ON RECENT PROMOTIONAL ACTIVITIES](#)  
(Jan 31, 2020)

[Draganfly Offers In-Person Flight Reviews for Transport Canada Advanced Operations Drone Pilot Certificate](#)  
(Jan 30, 2020)

[Draganfly Releases New Payloads to Increase Efficiency and Data Collection Quality](#)  
(Jan 22, 2020)

[DRAGANFLY INC. ENTERS INTO AGREEMENT TO ACQUIRE DRONELOGICS SYSTEMS INC.](#)  
(Jan 16, 2020)

[Draganfly Inc. Announces OTCQB Listing and DTC Eligibility](#)  
(Jan 09, 2020)

[Draganfly Signs Preferred Flight Services Agreement with Windfall Geotek](#)  
(May 26, 2020)

[Draganfly Announces Letter of Intent with Global UAV Technologies to Acquire Pioneer Aerial Surveys and High Eye Aerial Imaging](#)  
(May 19, 2020)

[Draganfly Completes Sale of its Sauce Video Technology Asset to Oracle](#)  
(May 06, 2020)

[Draganfly CEO Cameron Chell to be featured on Newsmax](#)  
May 05, 2020)

[Draganfly CEO Cameron Chell be Featured on CNN with Julia Chatterley](#)  
(May 01, 2020)

[DRAGANFLY COMPLETES ACQUISITION OF DRONELOGICS SYSTEMS](#)  
(Apr 30, 2020)

[Draganfly to Host Virtual-Only Shareholder Update Call](#)  
(Apr 28, 2020)

[Draganfly CEO Cameron Chell be Featured on Fox Business With Liz Claman](#)  
(Apr 28, 2020)

[DRAGANFLY CONFIRMS NO MATERIAL UNDISCLOSED INFORMATION AND COMMENTS ON RECENT PROMOTIONAL ACTIVITIES](#)  
(Apr 24, 2020)

[Draganfly Concludes COVID-19 Social Distancing Test with Westport Police Department](#)  
(Apr 24, 2020)

[Draganfly's 'Pandemic Drone' technology Conducts Initial Flights Near New York City to Detect COVID-19 Symptoms and Identify Social Distancing](#)  
(Apr 21, 2020)

[Captain Larry Vincent, \(USN, Ret.\) Current Executive Officer, Defence CounterIntelligence Agency, and Former Operations Center Director for Naval and Marine Corps Forces in Europe and Africa Joins Draganfly Board of Advisors](#)  
(Apr 16, 2020)

[Draganfly Board Member and Former Whitehouse Chief of Staff and US Secretary of Transportation, Andrew H. Card, Jr., to be featured on Newsmax](#)  
(Apr 15, 2020)

[Former US Ambassador and Assistant Director-General of the World Health Organization on HIV/AIDS, Tuberculosis and Malaria Dr. Jack C. Chow Joins Draganfly Board of Advisors](#)  
(Apr 08, 2020)

[Draganfly Board Member and Former Whitehouse Chief of Staff and US Secretary of Transportation, Andrew H. Card, Jr., to be featured on Cheddar.com](#)  
(Apr 07, 2020)

[Draganfly to Webcast Live at VirtualInvestorConferences.com April 2nd](#)  
(Apr 01, 2020)

# Market Comparable



## Pro-Forma Capital Structure

SHARES ISSUED & OUTSTANDING: 77,506,051

Market Capitalization:

## Exponential Growth

2019 PROFORMA REVENUE	4.7M
GROSS PROFIT	2.1M
2020 PROJECTED REVENUE	6.4M
GROSS MARGIN	2.9M

All Amounts in CDN Dollars  
As of April 30th, 2020



## Pro-Forma Capital Structure

SHARES ISSUED & OUTSTANDING: 178,930,089

Market Capitalization: \$154M

2019 PROFORMA REVENUE \$0

All Amounts in CDN Dollars  
Drone Delivery Canada Corp - From Most Recent Sedar Filing 9 months ending December 31, 2019

NOTE: illustrates Proforma Financial Data of Draganfly and Candrone for the Full Year

# Capitalization Table

## FULLY DILUTED CAPITALIZATION

Basic Shares Outstanding*	77,506,050
Warrants	13,641,499
Options	4,770,000
Restricted Share Units	3,550,000
Total Fully Diluted Shares	99,467,549
*Management & Directors	8,933,606

### NOTE:

Warrants (2) 13,701,499 (exercise price of \$0.50) October 25, 2020 Expiration

Options (\$0.50 Exercise Price) Vest One Third at Grant Date of October 29, 2019; One Third One Year after Grant Date; and One Third Two Years after Grant Date

Restricted Share Units Vest One Third One Year after Grant Date of October 29/19; One Third Two Years after Grant Date; One Third Three Years after Grant Date

**draganFLY™**

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